

PART OF THE TEAM LEADING THE CHANGE

Principal (m/f/d) for Product Development and Innovation (Midwest, USA)

Embark on an exciting journey in our newly opened Chicago office with a start-up spirit!

3DSE is a leading German R&D and innovation management consultancy founded in 2001 and headquartered in Munich, Germany. We work with the world's most recognizable technology brands to increase their R&D competitiveness: resulting in improved performance, sustainable growth through innovation and reduction of complexity within R&D. German engineering underpins it all. These large enterprises consist of many globally recognized brands with more than 75% having yearly revenues of more than one billion US dollars.

3DSE just opened a new office in Chicago, USA! This location carries the exciting, dynamic character of a start-up and is looking for a highly experienced and motivated principal to work at the forefront of product development and innovation for 3DSE's high-profile clients while actively driving 3DSE's US business growth. This role offers great opportunities to shape your future career. R&D expertise, multi-project management, customer acquisition, team leadership and business development – all in one!

WORK ENVIRONMENT AND TASKS

- You will be responsible for customer segment management and will play a pivotal role in expanding our existing customer base while actively acquiring new clients.
- You'll accompany technology leaders and large international technology brands in the transformation of their R&D processes across various industries and help them turning market-leading innovations into reality.
- You will manage multiple complex projects at different customer sites, requiring a high level of flexibility and the ability to travel domestically and internationally.
- You will collaborate with a successful and experienced international team of R&D specialists, utilizing and developing state-of-the-art methodologies that will not only enhance our customer's success but also add high value to 3DSE's tools and processes.
- You will lead and develop project teams and deal with business stakeholders and executives.

YOUR PROFILE

- Residence and work authorization in the USA. Native speaker level English.
- Completed master's degree in Business Engineering is advantageous.
- Proven experience in leadership role in consulting with a robust network. Ability to manage multiple projects and to work in environments with a high complexity.
- Strong background in product development and/ or innovation combined with a strategic mindset. Preferably industry experience in Automotive, Heavy Machinery or Medical Devices.
- Excellent stakeholder management skills and a genuine desire to influence and enable our customers to thrive in their markets.
- Proven technical, analytical and communication skills combined with an entrepreneurial spirit and the ability to master new challenges and responsibilities.

OUR BENEFITS

- You will work in an environment that is characterized by a corporate culture with flat hierarchies, shared values, and a culture of mutual respect.
- You will be a key member of our 3DSE leadership team, actively contributing to the business development.
- We offer an attractive benefits package (including medical, dental, vision, 401k and a generous vacation policy).
- Your salary can be influenced by your performance, and we provide an attractive benefit program.

INTERESTED? Join us in Chicago, USA, and become a part of the 3DSE team as we shape the future together. We look forward to receiving your application! Your point of contact is our global HR Manager, Elke Wenzel (E.Wenzel@3DSE.com).

